

Preferred Customers

Our 'Preferred Customers' are the reason for our success! Is it the Parts Price Discount?, Is it 'No Shipping Charges'? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our 'Service Shop'? What ever the reason, we are grateful for all the support!!

Corvettes and Caffeine!

As we move back towards summer hours, the start time on **May 4th** will be 7:00am. Remember the 'Shoe Box Swap Meet' and please, RSVP if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone. Go to the Corvettes and Caffeine website, either through the link on our CPAZ website 'Home Page', or the website direct.

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

Back Orders and Out of Stocks!!

As many of our Preferred Customers know, we are still having a significant problem with 'Back Orders' and 'Out of Stocks'. We have some products still on hold since November of last year, with no scheduled delivery date and no way of knowing if we will ever see any product.

This is a significant problem for us as we purchase/pay for every item when it is ordered and any delay not only frustrates our customers, but can put a serious dent in our purchasing ability. With, sometimes, \$20-30K tied up in pending orders, we are unable to take advantage of 'special buys' and offers from our vendors, to help lower costs to our customers.

With this in mind, as of April 15th, we have cancelled all 'Back Orders' and we will re-order as necessary from different vendors as required or requested. Any of our Preferred Customers, who have been waiting for an item or item(s) for a prolonged period of time, please contact us and we will do what ever we can to expedite your orders or cancel if necessary.

Corvette C7 Info! Can't wait for the 'El Camino' version!!



Here are a couple of interesting links;

March in Review

Sales in March were 'Very Good', with a 17% increase!

27 consecutive months with 'Positive' numbers, increased sales over the previous month/year.

We are looking forward to a strong 2013, and we are on track for a 20-30% increase over 2012.

Inventory Changes

CPAZ is working towards our 'significant' change in inventory for 2013. As we are able to obtain 'accessory' parts in 3-5 days, and that segment has slowed considerably, it makes no practical sense to inventory them in quantity. While we will continue to maintain our stock of basic items like car covers, floor mats, etc., this is not where the majority of our sales are generated. We will make a major expansion in what has been the core of our business, restoration and repair parts.

Brakes, Steering column parts, electronic parts, headlight repair parts, chassis and suspension, as well as driveline, clutch and transmission parts. Exhaust systems, radiators, as well as wheels and tires have shown a huge increase and these will be stocked in larger quantities as well. With our new POS system, we hope to have a catalog available sometime this year.

New Vendors

CPAZ is now a vendor for **ALLIANCE SPORTS GROUP**, manufacturers of the **NEBO** and **PROTEC** lines of illumination products.

While we have availability of their entire, extensive product lines, we are going to focus on several lines to stock in our store.

A new focus for us is the PROTEC 'Tactical' line of High-Powered Firearm Lights and Laser sights for most models of firearms.

As a 'PRO' 2nd Amendment business and with the support of many of our PC's, we are certain these products will be good for us.

The PROTEC 'Elite' HP190LS has a 190 Lumen Light, (bright enough to make you 'legally blind' for several minutes if you get too

Here is the new C7 Stingray Coupe 'Ordering Guide'!!!!!!

<http://www.corvetteblogger.com/docs/2014-Corvette-Order-Guide.pdf>

C7 Corvette 'Walk Around'!

<http://www.youtube.com/watch?v=3fN-XQY8VAo>

Chevy Corvette's Surprising Designer

http://autos.aol.com/article/chevy-corvette-designer/?icid=mainq-grid7%7Cmain5%7Cd11%7Csec1_Ink3%26pLid%3D291429

C7 Corvette 'All New' Seats

<http://www.corvetteblog.com/2013/02/supporting-cast-the-new-c-7-corvette-seats-feature-function-finesse/>

60 Years of Corvette

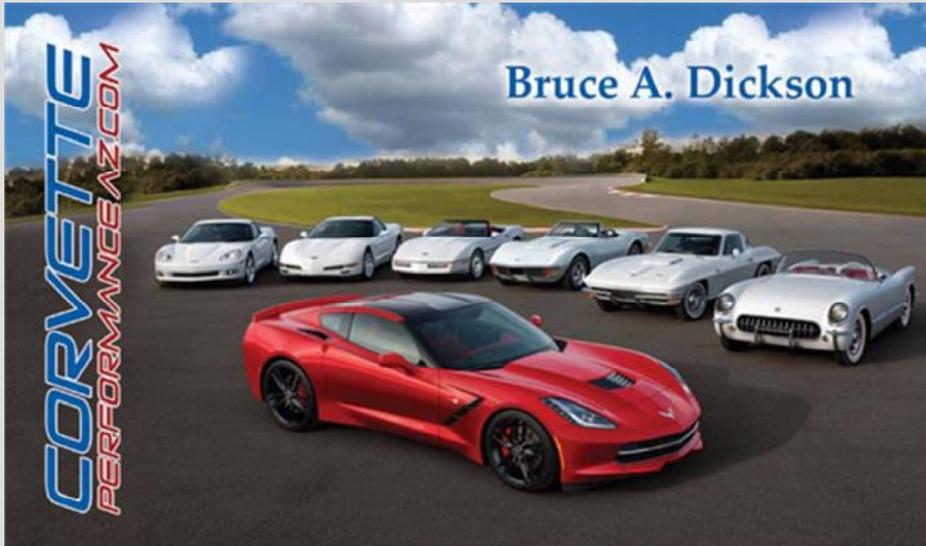
<http://www.qizmaq.com/60-years-of-corvette/26349/>

The Howard Katz 'Not Memorial' Library

The library has lots of good information, computer with Shop/Service/Assembly manuals and printer. We are adding more information sources as we can to make this a comprehensive resource for our Preferred Customers. We currently have over 1500 Corvette magazines (still not sorted).

New Busines Cards from Super Signs!!

Time for new business cards and time for another change. Krystina Batt and the crew at Super Signs have done it again with a great design that highlights all 7 generations of America's Favorite Sports Car! We have used Super Signs for over 3 years now and they never miss a beat, Business Cards, Preferred Customer Cards and Gift Cards, etc. Check them out at: <http://www.supersigns.com/>



Extended Warranty Questions.

CPAZ is starting to sell more Extended Warranties. A couple of things have stood out as the reason for our success with this great product.

First, the price, up to 50% less than comparable plans available through other sellers or dealers.

Second, the coverage does not require you to take your vehicle to a 'Dealership', you can take any vehicle covered by the warranty to any 'Certified' repair facility. All they have to do is call the toll free # for authorization for repair.

Third, the NAC Extended Warranty is available to all vehicles, not only Corvettes, we have sold several for other vehicles.

With a number of plans available, from basic 'Powertrain', up the the comprehensive 'Pinnacle' Coverage, there is a plan for almost every vehicle. All we need is Year, Vin # and Mileage and we can give you a quote!!

Contact us for a quote for any of your vehicles.

close), and a 450 yard, 5mW Red Laser. Mounts to most handguns and picatinny rails. Retail Price \$89.99

The PROTEC 'Red Laser Firearm Sight has the 450 yard 5mW Red Laser only. Retail Price \$39.99

The PROTEC 'Elite' HP230 Firearm Light has a 230 Lumen Light, Low 40 Lumen Light and 'Defensive Strobe' Mode. Mounts on 'Rail-Equipped' Pistols and Long Guns. Retail \$49.99

The PROTEC 'Green Laser' Firearm Sight has a 100 yard (Daytime) and 500 yard (Nighttime) Green Laser. Retail Price \$79.99

Always a 'favorite', the PROTEC 'CSI' QUATRO!! 6 Modes/4 Features/4Colors Includes 75 Lumen LED, 5 Green LEDs, 5 UV LEDs (excellent for nighttime Scorpion hunts!) as well as a Red Laser Pointer Retail Price \$29.99

PROTEC 'Long Gun' Light Mount, perfect for Shotguns, Rifles, Scopes or 'Military' Style Firearms. Retail Price \$19.99

Contact us for 'Preferred Customer' Pricing Sales@CorvettePerformanceAZ.com

New Corvettes for Sale

We just received a 2001 Convertible!!



Black, Black Top, Black Interior

LS1/Automatic

Only 44,455 miles

ALSO

Check out the Superformance Cobra!!



302/410hp/5 Speed

See the pic's on our website

Vehicle Consignment wanted!!

Well, the 1959 and the 1962 Corvettes are on their way to France!! Time to get more inventory in the showroom! Our Consignment Program is one of the best. Basic \$100.00 per month, (\$200.00 'up front'), and only 3% of the sale price.

If you, or anyone you know has a Corvette for sale, contact us for more info.

The winner of the 'Best Billboard' Contest!!!



Newletters/Notices available on our website!

For those who are interested, back issues of our Newsletters and Corvettes and Caffeine 'Wrap Ups' are available on the CPAZ website. Go to the website, click on the 'Newsletter' tab on the blue header bar and select which item you wish to read. All the pics and links are available.

www.CorvettePerformanceAZ.com

CPAZ Hosts Desert Corvette Association 'Mystery Rally'!

On Sunday, April 21st, Desert Corvette Association will hold a 'Mystery Rally'. This is a NCCC 'Sanctioned' Type II Gimmick Rally' and participants are asked to meet at Corvette Arizona at 11:30. Drivers meeting will be at Noon and 'First Car Out' at 12:15pm. For more information and a registration form see the following link.

<http://vette.org/MysteryRallyFlyer.2013.pdf>

Proud Owner Design

After 3+ years with our 'Traditional' White/Red/Blue counter shirts and with the new C7 arriving this fall, we felt it was time for a change, both to something more practical and something more 'Up to date'.

Once again, Tom and Sherri Eubanks at **Proud Owner Design** lived up to their name and reputation with a fresh new look, new colors 'and' they are doing our CPAZ/ASL Shirts and hats as well!!

If any of our 'Preferred Customers' has need of shirts, hats, jackets, etc. Contact Tom at: ProudOwnerDesign@aol.com or check out their website, <https://proudownerdesign.com/>

Check out the new Logo;

Coming Soon!

1972 Coupe
Ontario Orange/Saddle Interior
350/Auto/PS/PB
Factory A/C

1966 Coupe
Red/Black Interior
327/4 Speed/PS/PB
Side Exhaust

1963 Convertible
Silver/Black Interior/Top
327/4 Speed
Removable Hard Top
Knock-Off Wheels

www.CorvettePerformanceAZ.com

Extended Warranties

Our 'Extended Warranty program has been very well received. Excellent Coverage, as well as 'very' competitive rates, have helped with sales. Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Pinnacle' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

Service Shop

Keep in mind, CPAZ has a vehicle lift and compressor available in our service shop. While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections. We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze. Call ahead to book time on the lift as required.

The Club Room

CPAZ has 'The Club Room' available for small groups, clubs and organizations to use. This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

Contact us for more info;

info@CorvettePerformanceAZ.com

CPAZ Gift Cards

Gift Cards are now available at Corvette Arizona!! These cards can be purchased in any amount



Coming May4th, CPAZ GO 3.1!!

As many of our Preferred Customers know, CPAZ has been 'on the move' for 3 years now! Our GO 1.0 (Grand Opening #1) was at our first location in Tempe, 1250sqft., January, 2010. After significant growth in the first few months, GO 2.0 was at our second location in Scottsdale, 3000sqft. in May of 2010. After 2 years of continued growth, we were able to move to our present location, 10,500sqft in May of 2012, when we had GO 3.0!

Now, after a year in our new location, it is time to celebrate our continued success and amazing growth, with GO 3.1. Call it an 'Open House', call it an 'Anniversary Party' (one year in our 3rd location), call it what you will, we are looking for a good time and a chance to share the day with our Preferred Customers and friends, both new and old.

More details will follow, but the 4th of May is also our scheduled 'Corvettes and Caffeine' and we have several 'Special' things planned for the whole day.

If you are planning to attend 'Corvettes and Caffeine', please RSVP on the Corvettes and Caffeine website, www.CorvettesandCaffeine.com

If you are planning to attend GO 3.1, please email us at info@CorvettesandCaffeine.com

CPAZ 'Anti Sobriety' League

Corvette Performance Arizona will be closing early on Friday, May 17th, and remain closed on Saturday, May 18th, so our entire staff can participate in the CPAZ/ASL's first 'Road Trip' to Cottonwood, AZ. The ASL has booked 1/2 of the Tavern Hotels' rooms for Friday night and the 'Entire' hotel on Saturday night for a fun filled weekend and much needed getaway for our staff.

A full weekend is planned, with a 'Package' that includes lots of rest/relaxation, good food, several 'wine tastings', more food, shopping/sight seeing, more 'Tasty Beverages', Car Show, (hosted by Verde Vally Vettes), and a 'reserved' Saturday night dinner with more 'Tasty Beverages'!

The Tavern Hotel is something to see, 'Fantastic' rooms, World Class Service and several 'Packages' available to weekend get-a-ways!!

Check them out at: <http://thetavernhotel.com/#/hotel>

Check out the new CPAZ/ASL Logo;

requested and are great for gifts or any 'Special' occasion!



FaceBook Page

We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FB Page. We have so many pictures it is almost impossible to post them all. Once we have then posted, we will put the albums from each event linked on our CaC website.

You can check out our FB page at

<http://www.facebook.com/pages/Corvette>

Consignment Store

CPAZ is about to start our 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign. We will have information as to rates/times, etc. and advertising available.

Sales@CorvettePerformanceAZ.com

April Quote

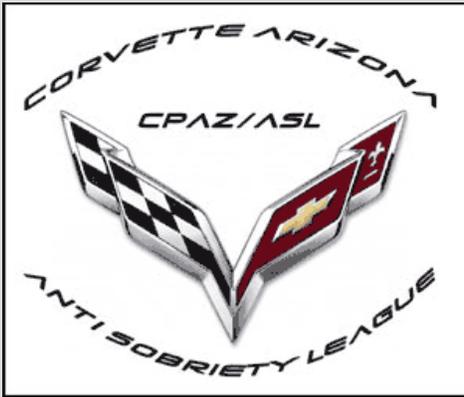
"Your men love you.

If I knew nothing else about you, that would be enough.

But you also tilt when you should withdraw... and that is knightly, too."

'Prince Edward'

Knights Tale/2001



Here is the link to the Verde Valley Vettes Car show

<http://www.verdevalleyvettes.com/calendar/may/2013ChevyShow.pdf>

Bads Bits

The hits just keep on coming!!

Now that Toyota, Nissan, Honda and Mazda have announced 'another' recall, this time for 3.4 million cars, what more can you say!!

<http://www.nbcnews.com/business/toyota-nissan-honda-mazda-recall-3-4-million-vehicles-1C9306594>

Here is the latest Toyota commercial!!

<http://www.youtube.com/watch?v=AOOs8MaR1YM>

Maybe a picture is worth a thousand words.....!!



As always, we will support American products whenever and where ever possible.

Don't like the economy, Look in the driveway! Buy American!!

Until Next time!! Save the Wave!!

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