

## Preferred Customers

Our 'Preferred Customers' are the reason for our success! Is it the Parts Price Discount?, Is it 'No Shipping Charges'? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our 'Service Shop'? What ever the reason, we are grateful for all the support!!

## CPAZ New Store Hours

Due to the huge increase in sales, and the fact Commercial Sales have increased almost 2X, we will be changing our 'weekday' opening hours from 8:00am to 9:00 am. This will allow us to do our commercial deliveries early in the morning and visit existing/new accounts.

Also, incoming phone calls, after 11:00am, will be forwarded to our 'Voice Mail' system and answered in the order they are received, as time allows. We have changed our voice mail 'Greeting' to reflect this change.

## Corvettes and Caffeine!

With the cool and dark mornings, the start time on March 1st, will be 7:00am.



Saturday, February 1st, 160 Corvettes (almost beat our record), 250+ People

We are planning to offer several clinic/demonstrations at our Corvettes and Caffeine throughout 2014. Normally one hour+ in length, they will cover a wide variety of subjects, relating to your Corvette.

The first clinic this year was 'Get Ready for Spring', about detailing your Corvette and getting it ready for the hot summer days ahead. Steve Lawrence, (Steve's Detailing 602-377-7868), one of the top professionals in the art of detailing, held his clinic during our February 1st Corvettes and Caffeine, in the Club Room, starting at 9:00am.

Seating was limited to 45 and we had a 'Full House'. Passes were available as you drove in for the first 45 who requested them. At the end of the clinic, we held a drawing for several detailing products, courtesy of Mid America Motorworks. Winning entry was from Jerry Dilley, PC# 101036, from Mesa.

Please, RSVP for our Corvettes and Caffeine events if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone. Go to the Corvettes and Caffeine website, either through the link on our CPAZ website 'Home Page', or the website direct. [www.CorvettesandCaffeine.com](http://www.CorvettesandCaffeine.com)

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

## The Howard Katz 'Not Memorial' Library

We have had a few Shop/Service Manuals donated to the HK'NM'L. We hope to build a complete set to be available for our 'Preferred Customers' to use. If you have any old Shop/Service Manuals, you no longer have use for, let us know.

We have the latest Hot Rod Magazine 'Dream-Build-Drive' DVD and more 'Current' magazines have arrived, as well as the latest NCCC 'Blue Bars'.

Shipping gets back to normal (slowly)!

## January in Review

2014 is off to a great start, with a January increase of 92% over January 2013!!

38 consecutive months with 'Positive' numbers, increased sales over the previous month/year.

## Check out #223, our 'Garage Find'!



327/250HP/4 Speed

Rally Red/White-Red Interior

'Factory Air Conditioning'  
(One of 872)

Rare 'Hard Top Only'  
(One of 1277)

One owner/51,245 Miles

Purchased at Sands Chevrolet,  
Glendale, AZ  
January 23rd, 1965

See the pic's on our website  
[www.CorvettePerformanceAZ.com](http://www.CorvettePerformanceAZ.com)

## New Corvettes for Sale

1964 'Resto-Mod' Coupe



Contact Us

[Sales@CorvettePerformanceAZ.com](mailto:Sales@CorvettePerformanceAZ.com)

The month of February is off to a 'Great' start, with sales as of 2/08, already at 40% of February last year. We 'seem' to be getting back on a (somewhat) normal shipping schedule with our vendors. Aside from a few UPS shipments (that were originally tracking for delivery in late January), we are almost caught up. At one time, we had 16 shipments that had 'invalid' tracking numbers, mostly due to weather related issues.

We have to thank all our PC's for their patience and understanding. It's hard for (some of us), to relate to the cold weather/snow 'they' have up north. Every time I see all the 'Brave Souls' who venture out into the dark, cold morning air to attend our Corvettes and Caffeine, I have think about another Corvette Owner, out shoveling their driveway. So Sad!!

## The CPAZ 'Cruise to the Caribbean!!'

We are planning our first CPAZ 'Cruise to the Caribbean',  
April 13th, 2014.



**Royal Caribbean: 8 Day from Miami on the 'Adventure of the Seas', Sunday April 13th**

**St. Maarten, San Juan, Puerto Rico, Labadee, Haiti  
(Labadee is Royal Caribbeans' Private Island)**

**'Superior' Ocean View Balcony, \$2098.00 per Couple  
(Prices vary with cabin selection)  
(Includes \$150.00 Cabin Credit)**

**Open to all CPAZ 'Preferred Customers', Family & Friends!**

**Contact Rocco at Starwood Travel 480-948-7724  
Tell him you are with the 'Corvette Group' to get the 'Special Rates'!**

**Contact Lindsey for more information:  
[lbickson@cox.net](mailto:lbickson@cox.net) or 602-738-5942**

## Extended Warranty Questions.

'Excellent News!!

**We now offer Extended Warranties for Z06's, vehicles back as far as 20 years old  
(Depending on Mileage) and RV's!!!!**

CPAZ is starting to sell more Extended Warranties. A couple of things have stood out as the reason for our success with this great product.

First, the price, up to 50% less than comparable plans available through other sellers or dealers.

Second, the coverage does not require you to take your vehicle to a 'Dealership', you can take any vehicle covered by the warranty to any 'Certified' repair facility. All they have to do is call the toll free # for authorization for repair.

Third, the NAC Extended Warranty is available to all vehicles, not only Corvettes, we have sold several for other vehicles.

With a number of plans available, from basic 'Powertrain', up the the comprehensive 'Pinnacle' Coverage, there is a plan for almost every vehicle. All we need is Year, Vin # and Mileage and we can give you a quote!!

Contact us for a quote for any of your vehicles.

## Vehicle Consignment wanted!!

Time to get more inventory in the showroom! Our Consignment Program is one of the best. Basic \$100.00

### 1935 Chevy Coupe



**More info:**

[http://www.azcompvettes.org/35\\_Chevy.html](http://www.azcompvettes.org/35_Chevy.html)

For More Info:

**Contact**

[www.CorvettePerformanceAZ.com](http://www.CorvettePerformanceAZ.com)

### 1969 Convert

350/350hp 4 Speed  
Power Steering/Brakes  
Red/Red Vinyl Interior  
White Convertible Top  
AM/FM Radio  
Rally Wheels/Redlines  
66K 'Original Miles



For More Info:

[www.CorvettePerformanceAZ.com](http://www.CorvettePerformanceAZ.com)

### 1979 Coupe

350/Auto  
PS/PB/PW/AC



**\$8900.00 OBO**

[Sales@corvetteperformanceaz.com](mailto:Sales@corvetteperformanceaz.com)

### 1966 Coupe

327/300hp 4 Speed  
'Body Off' Restored  
'Matching Numbers'

per month, (\$200.00 'up front'), and only 3% of the sale price.

If you, or anyone you know has a Corvette for sale, contact us for more info.

NOTE: No C4's! With the parts situation getting worse, we cannot accept C4's for consignment.

### New App available for Corvette Pricing!!

We can go on and on about Corvette pricing and 'Pencil Neck' Math and the \$40K Corvette (see our previous Newsletters). Now, we have a new App for iPhone and Droid that answers the 'usual' questions.

It appears to be quite accurate. Using our '65 in our showroom, that we are 'asking' \$53,900 (OBO), and listing it as a 'Driver', the Corvette DNA listed the Market Price at \$55,600. Reasonable, when you figure our '65 has to be painted.

The 'Body Off Restored' '66 Coupe in the showroom listed at \$66,075.00, which why this Corvette is a 'Bargain' at our 'Asking Price' of \$56,900.00.

The first thing is; "You have to be realistic!" Don't list your Corvette as a 'Show' car when it is a 'Driver', etc. With the prices getting much stronger at the auctions and, for Corvettes in general, this will be a valuable app for pricing any Corvette.

Click on the link to download the app: <http://www.corvettedna.com/>

### Sad News!!

We regret to announce the passing of another 'Icon' of the 70's. Just when you think there is stability in the world, another cruel blow, another relationship crumbles!!

<http://www.youtube.com/watch?v=KgCk3bnvO5Y>

### GM Milford Proving Grounds!!

Thanks to Dave (The Admiral) Hunt, from Desert Corvette Association, for forwarding this video. Those of us who have been there and remember the old farm house where you used to check in, will enjoy it!

<https://www.facebook.com/photo.php?v=10200531816965684>

### This has to be one of the Best!!

Let Germany make your Beer; Let Switzerland make your Watch: Let Asia assemble your Phone;..... *'We' will build your Car!!!*

[http://www.chrysler.com/en/2015/200/?sid=1037056&KWNNM=bob+dylan+chrysler&KWID=1746021815&TR=1&channel=paidsearch&spid=SB\\_2014](http://www.chrysler.com/en/2015/200/?sid=1037056&KWNNM=bob+dylan+chrysler&KWID=1746021815&TR=1&channel=paidsearch&spid=SB_2014)

### New C7 info:



### Here is an interesting challenge! C7 Corvette 'Biometric Test Drive!'

<http://vimeo.com/channels/corvette>

### 2014 Z06 'Walkaround'

<http://www.youtube.com/watch?v=kfhBg5O9i2U>



\$56,900 OBO

For More Info:

[www.CorvettePerformanceAZ.com](http://www.CorvettePerformanceAZ.com)

1977 Coupe

350/Auto  
33K 'Original' Miles



\$8900 OBO

[Sales@CorvettePerformanceAZ.com](mailto:Sales@CorvettePerformanceAZ.com)

### Extended Warranties

Our 'Extended Warranty program has been very well received. Excellent Coverage, as well as 'very' competitive rates, have helped with sales. Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Pinnacle' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

### Service Shop

Keep in mind, CPAZ has a vehicle lift and compressor available in our service shop. While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections. We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze. Call ahead to book time on the lift as required.

### The Club Room

CPAZ has 'The Club Room' available for small groups, clubs and organizations to use. This room seats 'up to' 45 and has a TV/DVD available for videos and

## THE ALL-NEW 2014 CORVETTE STINGRAY IS THE INDUSTRY'S MOST AWARDED CAR OF THE YEAR

[http://www.chevrolet.com/culture/article/stingray-awards.html?cmp=OLA\\_DISPLAY\\_7998869\\_106232642\\_279106110\\_56972879](http://www.chevrolet.com/culture/article/stingray-awards.html?cmp=OLA_DISPLAY_7998869_106232642_279106110_56972879)

### C7-R Behind the scenes:

<http://www.autoweek.com/article/20140121/UNITEDSPORTSCAR/140129957>

### Z06 History of a Legend:

[http://www.chevyhiperformance.com/hotnews/1401\\_2015\\_chevrolet\\_corvette\\_z06\\_the\\_history\\_of\\_a\\_legend/](http://www.chevyhiperformance.com/hotnews/1401_2015_chevrolet_corvette_z06_the_history_of_a_legend/)

### More interesting C7 info:

<http://www.topspeed.com/cars/chevrolet-corvette-c7/ke4579.html>

### Garrys Garrage!!

February through April are four great months here in the valley. The temperatures can't be beat, there are car shows just about every weekend, and it's a great time to take road trips across the state before the high temps return. All of this means cars are getting plenty of use, especially the older ones which generally require more attention to maintenance items than the newer ones.

Now would be a good time to do a basic safety check to ensure all the lights are working properly, the tires are the right pressure and in good shape, the brakes get cleaned out and checked for wear, and (especially for the older cars) performing a lube job for all the vital components from suspension to drivetrain. I also tend to use this month or next as a good time to change the oil and filters. It might seem like common sense to do this, but the reality is it likely isn't being done often enough.

I have three generations of Corvettes to maintain, although my '60 is currently under restoration and hasn't seen the road for close to three years. The '08 is pretty simple, mostly just getting an oil change twice a year (March and September). I rely on the service indicators to remind me if any other general maintenance items are required. The '66 (like the '60), will normally get a full lube job once a year, since I typically put less than 1500 miles on the car in that year. What I do with the '66 is to put the battery on a tender to keep it as fresh as possible for the longest period of time, since it doesn't get driven every day like the '08 does. I always take time while any car is up on the lift to check and make sure bushings and fittings look good, I check the wear on the brake shoes (or pads), and I check for any leaks.

On another note – for those C6 owners who may have taken their remote fobs apart to replace the battery and have found that its operation is now intermittent, you may need to check and make sure that the case is not separating, even ever so slightly. I found that I had to apply tape to the case to keep it firmly closed, otherwise I would occasionally have issues opening the car or truck, or even having the car start (getting the "No Fobs Detected" warning). Even when I made an effort to ensure the battery contacts were good, it still came down to taping the case shut.

Cheers,

Garry

For more information, or to request answers to your questions, contact Garry;

[Tech@CorvettePerformanceAZ.com](mailto:Tech@CorvettePerformanceAZ.com)

Note: You can now see all the Garry's Garrage info on our website! See the 'Newsletters' tab at the top and click on 'Tech Tips'.

### Can't afford a new C7? This might make you smile!

Most who have been to our store know we are a '2nd Amendment' store. We welcome anyone who is 'Packin' and respect those who do!

We also 'Animal Friendly!!' We welcome all our 4 legged friends, have popcorn and water available anytime. Whether it is Buddy or Sam Ambrose, Molly or Meyer Wiess, or ZeeO Chittick, Daisy, Duke, Doris and Belle are always happy to see their pals.

Belle, our 'Rescue Corgi' is one of our best dogs. Cory (Corvette), our 'Rescue Kitty' has a mind of her own and is just a sweet cat. I can't say enough about what these animals bring into your family. Any opportunity to 'Rescue' one of these family members will bring joy into your home. We have 4 dogs, a cat and 2 Parrots, sometimes I think I live in a zoo. Wouldn't trade any one of them for anything. Think about it if you need a friend and think about a 'Rescue' pet.

Check out this link:

<http://blog.petflow.com/if-this-doesnt-make-you-hug-your-dog-or-cat-i-dont-know-what-will/>

On a related note, Duchess Daisy of Arcadia and Sir Duke of Arcadia are pleased to announce the the arrival of Deeks, Dolly and Duncan. Born Sunday morning, January 19th. All are well and healthy.

entertainment.

Contact us for more info;

[info@CorvettePerformanceAZ.com](mailto:info@CorvettePerformanceAZ.com)

### CPAZ Gift Cards

Gift Cards are now available at Corvette Arizona!! These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!



### FaceBook Page

We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FB Page. We have so many pictures it is almost impossible to post them all. Once we have then posted, we will put the albums from each event linked on our CaC website.

You can check out our FB page at

<http://www.facebook.com/pages/Corvette>

### Consignment Store

CPAZ is about to start our 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign. We will have information as to rates/times, etc. and advertising available.

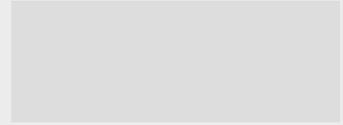
[Sales@CorvettePerformanceAZ.com](mailto:Sales@CorvettePerformanceAZ.com)

### February Quote

**"I believe that everything happens for a reason.**

People change so that you can learn to let things go, things go wrong so that you appreciate them when they're right, you believe lies so eventually learn to trust no one but yourself, and sometimes good things fall apart so better things can fall together."

Marilyn Monroe



## And now for something completely different!!

I believe 'Traction Control' should be left in the 'ON' position!!

[http://www.youtube.com/watch?v=vVv5T4\\_wDLc](http://www.youtube.com/watch?v=vVv5T4_wDLc)

## Corvette V/S \$150K Datsun!!

<http://www.youtube.com/watch?v=UpKjM3ArBS8>

## Notice the Brake Lights on the Z06 \*S\*

<http://www.youtube.com/watch?v=GikObbPScC4>

## So, after spending \$100K+, you are still driving a Datsun!!

<http://www.youtube.com/watch?v=mC-PQca6FJU>

## Interesting 'Grinder'!!

<http://devour.com/video/car-grinder/>

Well, it seems we didn't offend everyone!! Our video has had nothing but 'Great' reviews, so we are posting it again!

Remember, open at your own risk!!

<http://www.youtube.com/watch?v=mtmRBgdXQQw>

## BAD's Bits

I was a bit surprised by the overwhelming response to my comments about the Gang of Nine/Nattering Nabob's. The 60+ comments we had were almost all the same, relating stories of their encounter(s) and the bad impression it gives to anyone who owns (or might want to own) a Corvette.

When working in 'Retail', especially a (niche) market like the Corvette business, it is easy to get cynical or jaded. This past few weeks, with all the 'Wheel Well Grabbers', Pencil Necks and Whistling Gophers in town for the auctions, is one of the toughest times of the year for us. Extremely busy with our parts business, dealing with weather related shipping issues, trying to get our stock orders in a timely manner are our priorities and it's unfortunate we don't have enough time to devote to all the people who visit our store.

Dealing with the PN's, WWG's, GoN/NN's is just something you have to endure in the Corvette business and it's not much different with other vehicle brands.

What you have to realize is that these people are (really);

**"Trying to buy a Corvette for someone else!"**

Instead of buying a nice car, driving it and enjoying it, they are on the 'neverending' search for the 'perfect' Corvette (remember the PN Math), and cannot make a decision or make an actual purchase, because they are afraid they will make a mistake or buy something somebody else won't like or can find fault with. We all know what 'Buyer's Remorse' is, but the last thing we want is to be told we made a mistake in buying something, or worse, felt we have made a 'foolish' decision.

You find the 'perfect' Corvette, one you would be proud to own and love to drive. Then, some PN comes up and starts gnawing you ear off about what 'HE' doesn't like or doesn't 'think' is right about the car. So what do you do? Go on looking for 'that' guys Corvette and hope he or someone else just like him will be happy with your purchase.

**"Don't worry, he isn't driving one either!!"**

As always, we will buy American Products whenever possible!

Don't like the economy, Look in the driveway! Buy American!!

Until Next time!! Save the Wave!!