

Preferred Customers

Our 'Preferred Customers' are the reason for our success! Is it the Parts Price Discount?, Is it 'No Shipping Charges'? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our 'Service Shop'? Whatever the reason, we are grateful for all the support!!

CPAZ New Store Hours

Due to the huge increase in sales, and the fact Commercial Sales have increased almost 2X, we will be changing our 'weekday' opening hours from 8:00am to 9:00 am. This will allow us to do our commercial deliveries early in the morning and visit existing/new accounts.

Also, incoming phone calls, after 11:00am, will be forwarded to our 'Voice Mail' system and answered in the order they are received, as time allows. We have changed our voice mail 'Greeting' to reflect this change.

Corvettes and Caffeine!

With the mornings starting to warm up, the start time on May 3rd, will be 6:30am.

Our Saturday, March 5th Corvettes and Caffeine hosted 156 Corvettes and over 200+ people.

We are planning to offer several clinic/demonstrations at our Corvettes and Caffeine throughout 2014. Normally one hour+ in length, they will cover a wide variety of subjects, relating to your Corvette.



Our Clinic in March was 'Paint 101', featuring David Lindgren from First Class Auto Body, our 'Go To' guys for all our paint and body work.

Contact: <http://www.firstclassautobodyaz.com/>

Seating was limited to 45 and we had a 'Full House'. Passes were available as you drove in for the first 45 who requested them. At the end of the clinic, we held a drawing for a \$50 CPAZ Gift Card. Winner was 'Preferred Customer' Robert Kelly.

Please, RSVP for our Corvettes and Caffeine events if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone. Go to the Corvettes and Caffeine website, either through the link on our CPAZ website 'Home Page', or the website direct. www.CorvettesandCaffeine.com

February in Review

2014 is off to a great start, with a February increase of 22% over February 2013!!

40 consecutive months with 'Positive' numbers, increased sales over the previous month/year.

Check out #223, our 'Garage Find'!



327/250HP/4 Speed

Rally Red/White-Red Interior

'Factory Air Conditioning'
(One of 872)

Rare 'Hard Top Only'
(One of 1277)

One owner/51,245 Miles

Purchased at Sands Chevrolet,
Glendale, AZ
January 23rd, 1965

See the pic's on our website
www.CorvettePerformanceAZ.com

1969 Convert

350/350hp 4 Speed
Power Steering/Brakes
Red/Red Vinyl Interior
White Convertible Top
AM/FM Radio
Rally Wheels/Redlines
66K 'Original Miles



As the attendance increases, *it is more important for you to 'RSVP'!!* At our April 5th event we were out of Bagels and Donuts by 10:00am, as we had RSVP's for 120 Corvettes and we had 156 Corvettes in attendance.

We base our Coffee and Donut/Bagel count (+/-), on the number of RSVP's We want to make sure everyone has a good time and there is enough Coffee and Snacks for everyone!!

Our next Corvettes and Caffeine will be Saturday, May 3rd.

Start time will be 6:30am, (it's getting warmer in the morning), 'Usual' menu, Coffee, Donuts and Bagels.

Make plans and RSVP on our website,
www.CorvettesandCaffeine.com

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

The Howard Katz 'Not Memorial' Library

We have had a few Shop/Service Manuals donated to the HK'NM'L. We hope to build a complete set to be available for our 'Preferred Customers to use. If you have any old Shop/Service Manuals, you no longer have use for, let us know.

We have the latest Hot Rod Magazine 'Dream-Build-Drive' DVD and more 'Current' magazines have arrived, as well as the latest NCCC 'Blue Bars'.

Shipping gets back to normal (NOT)!

The month of March 'was' off to a 'Great' start, with significant sales increases over 2013. We 'seemed' to be getting back on a (somewhat) normal shipping schedule with our vendors, with the weather up north moving into spring and delays and shipping holds getting fewer.

It wasn't until the weather delays started to clear up that we really started to see the issues with our 'Primary' Vendors changing to UPS (Usually Pretty Slow/Universal Package Smashers)!! Our 'Usual (FedEx) order Mon/Tue, receive orders Thur/Fri, has changed to Order Mon/Tue, receive Tue/Wed of the following week. Shipping costs are up 9% and we are having to pay more 'Next Day/Second Day fees, to get our inventory in a timely manner, especially for our 'Commercial' customers. Lost shipments and damaged packages/contents, coupled with Tracking Numbers that are 'invalid' or do not show tracking info or 'Scheduled Delivery Times', seem to be 'Business as Usual' with UPS! At one time, we had 16 shipments that had 'invalid' tracking numbers, mostly due to weather related issues, but UPS can't use that excuse any more!!

We have to thank all our PC's for their patience and understanding. It's hard for (some of us), to relate to the cold weather/snow 'they' have up north. Every time I see all the 'Brave Souls' who venture out into the dark, cold morning air to attend our Corvettes and Caffeine, I have think about another Corvette Owner, out shoveling their driveway. So Sad!!

The CPAZ 'Cruise to the Caribbean!!'

We are planning our first CPAZ 'Cruise to the Caribbean',
April 13th, 2014.



Royal Caribbean: 8 Day from Miami on the 'Adventure of the Seas', Sunday April 13th

St. Maarten, San Juan, Puerto Rico, Labadee, Haiti

(Labadee is Royal Caribbeans' Private Island)

'Superior' Ocean View Balcony, \$2098.00 per Couple
(Prices vary with cabin selection)
(Includes \$150.00 Cabin Credit)

Open to all CPAZ 'Preferred Customers', Family & Friends!

For More Info:
www.CorvettePerformanceAZ.com

1963 Coupe

Resto-Mod
LT5/6 Speed
StreetShops Chassis
C4 Suspension



\$179,900 OBO

For More Info:
www.CorvettePerformanceAZ.com

1977 Coupe

350/Auto
33K 'Original' Miles



\$8900 OBO

Sales@CorvettePerformanceAZ.com

Extended Warranties

Our 'Extended Warranty program has been very well received. Excellent Coverage, as well as 'very' competitive rates, have helped with sales. Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Pinnacle' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

Service Shop

Contact Rocco at Starwood Travel 480-948-7724
Tell him you are with the 'Corvette Group' to get the 'Special Rates'!

Contact Lindsey for more information:
lbickson@cox.net or 602-738-5942

Extended Warranty Questions.

'Excellent News!!

We now offer Extended Warranties for Z06's, vehicles back as far as 20 years old (Depending on Mileage) and RV's!!!!

CPAZ is starting to sell more Extended Warranties. A couple of things have stood out as the reason for our success with this great product.

First, the price, up to 50% less than comparable plans available through other sellers or dealers.

Second, the coverage does not require you to take your vehicle to a 'Dealership', you can take any vehicle covered by the warranty to any 'Certified' repair facility. All they have to do is call the toll free # for authorization for repair.

Third, the NAC Extended Warranty is available to all vehicles, not only Corvettes, we have sold several for other vehicles.

With a number of plans available, from basic 'Powertrain', up to the comprehensive 'Pinnacle' Coverage, there is a plan for almost every vehicle. All we need is Year, Vin # and Mileage and we can give you a quote!!

Contact us for a quote for any of your vehicles.

Vehicle Consignment wanted!!

Time to get more inventory in the showroom! Our Consignment Program is one of the best. Basic \$100.00 per month, (\$200.00 'up front'), and only 3% of the sale price.

If you, or anyone you know has a Corvette for sale, contact us for more info.

NOTE: No C4's! With the parts situation getting worse, we cannot accept C4's for consignment.

New C7 info:



A New C7 Corvette Will Debut in New York - but What? Grand Sport??

<http://www.torquenews.com/106/new-c7-corvette-will-debut-new-york-what>

Garrys Garrage!!

If you are like me and you try to do as much of your own maintenance on your more modern vehicles as possible, things start to get a little complicated when your check engine light goes on and it appears to

Keep in mind, CPAZ has a vehicle lift and compressor available in our service shop. While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections. We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze. Call ahead to book time on the lift as required.

The Club Room

CPAZ has 'The Club Room' available for small groups, clubs and organizations to use. This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

Contact us for more info;

info@CorvettePerformanceAZ.com

CPAZ Gift Cards

Gift Cards are now available at Corvette Arizona! These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!



FaceBook Page

We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FB Page. We have so many pictures it is almost impossible to post them all. Once we have then posted, we will put the albums from each event linked on our CaC website.

You can check out our FB page at

<http://www.facebook.com/pages/Corvette>

Consignment Store

CPAZ is about to start our 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign. We will have information as to rates/times, etc. and advertising available.

Sales@CorvettePerformanceAZ.com

be more than just a simple service reminder. The first step is simple – read the code(s) using a diagnostic scan tool, which usually means a trip to your local auto parts store if you don't have your own tool.

Recently I ran into a check engine light issue with both my '08 Vette and my '07 Lexus RX350. In both cases, I ran down to Autozone to have them read the codes. In both cases, they were codes that required additional diagnostics in order to understand what the underlying problem may be before determining next steps to correcting the problem. Trouble was, Autozone (or any auto shop) won't reset the codes. So I either had to wait to see if the code would clear on its own, pay to take them both into the shop and let them diagnose the problem, or get my own scan tool so I could reset the codes on my own.

Since I was anxious to figure out what was going on and I hate to spend money unless I really have to, I decided to purchase my own scan tool. I spent a little while searching online to learn more about the various types of scan tools out there, their costs, and reading reviews about them. Quite a number of choices, and quite a variation in price. I ultimately decided on purchasing two of them. A less expensive version that is mostly good for reading/resetting codes, and a more expensive version that connects to my smartphone and my laptop and allows me to see all sorts of stuff going on within the car's network.

I purchased the [Autel MaxiScan MS300](#) scan tool (\$19 from Amazon) for the less expensive model. It got pretty good reviews, seemed to work with most cars, and would let me do the basics (read/reset codes). BTW – I have decided to loan this scan tool to Bruce so he can have it available at the store. Feel free to use it, provided it stays at the store.

For the more expensive scan tool, I picked up the [OBDLink MX](#), Bluetooth Version (a WiFi version will be available in August). It cost \$99 (either from ScanTool, LLC located in north Phoenix, or through Amazon). The MX Bluetooth will connect to your Android or Windows based device (the WiFi version will additionally connect to IOS & Mac devices), and provides a great deal of diagnostic information you won't get out the Autel device.

These scanners have been a welcomed addition to the garage, making it much easier (not to mention more convenient) to help diagnose more complicated check engine issues. In the RX350, I had cylinder misfires, which is typically due to failing Coil-Over-Plug (COP) failures. To make sure that was the case, I moved the COP from the failing cylinder to a good cylinder to see if the problem followed the coil or stayed with the cylinder. It followed the coil, so I replaced it (actually replaced them all, as it was a question of when versus if the others likely would fail). For the Vette, it was a P0420 code, which meant there were issues with the left side bank exhaust, either a failing sensor or CAT. I reset the code and waited to see how long it would take to come back, and under what conditions. So far, it takes quite a while (as in week or two) to come back, so I'm still looking to see when it becomes more consistent and then take it in to the dealership for warranty repair.

Cheers,

Garry

For more information, or to request answers to your questions, contact Garry;

Tech@CorvettePerformanceAZ.com

Note: You can now see all the Garry's Garage info on our website! See the 'Newsletters' tab at the top and click on 'Tech Tips'.

And now for something completely different!!

Well, it seems we didn't offend everyone!! Our video has had nothing but 'Great' reviews, so we are posting it again!

Remember, open at your own risk!!

<http://www.youtube.com/watch?v=mtmRBgdxQQw>

BAD's Bits

Every once in a while, we get reminded about how important our Preferred Customers are to CPAZ.

We are proud of how far we have come in such a short time, all, without really advertising at all, just relying on 'Word of Mouth' and Referrals!! We are equally proud of the fact that our Corvette and Caffeine has been so well received, with numbers of Cars/People, larger than most Car shows.

All this for Coffee, Donuts and Bagels?? I don't think so!! It is about the Corvette Community coming together to share stories, information and talk about 'Their' Corvette. The 'Pride of Ownership' we see is only exceeded by our pride in the fact that 'everyone' seems to leave their attitudes, opinions and egos at home.

Unlike other venues, when 'The Finger' comes out, it is a 'Positive' thing. People aren't pointing at something 'wrong' or incorrect with other peoples Corvette, they are pointing at things they like and something the owner has done to his/her Corvette that stands out and shows the owners pride and personalization.

This month, we have had to stop and look at all the support we receive from the Corvette Community and something has turned up that makes us even more proud and extremely grateful. When one of your 'Preferred Customers' goes above and beyond anything we could think of it has a special meaning to us.

Justin Grubb made a video of Corvettes and Caffeine and posted it on YouTube. We were not even aware

March Quote

“When I was 5 years old, my mother always told me that happiness was the key to life.

When I went to school, they asked me what I wanted to be when I grew up. I wrote down ‘happy’.

They told me I didn't understand the assignment, and I told them they didn't understand life.”

—
John Lennon

of it until we heard about it at our April CnC. Watching it, shows the early morning drive in the dark to get to Corvettes and Caffeine, Corvettes arriving at sunrise and all our friends and supporters enjoying our event. All we can say is 'Thank You' and say were are proud to call you our friend and appreciate everything you have done to support Corvettes and Caffeine!

Check out the video: <http://www.youtube.com/watch?v=iAFnEdcYXfg>

As always, we will buy American Products whenever possible!

Don't like the economy, Look in the driveway! Buy American!!

Until Next time!! Save the Wave!!

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